

OMREB MONTHLY BUYERS SURVEY 8 Month and 12 Month Averages

2011 AVERAGE – January through August:

On average during the first 8 months of 2011, home buyers have been coming from:

- Within the OMREB Board area (56.71%)
- Alberta (14.83%)
- Lower Mainland/Vancouver Island (10.75%)
- Other areas of BC (8.63%)
- Eastern Canada/Maritimes (3.45%)
- Saskatchewan/Manitoba (2.93%)
- Outside Canada (2.11%)

On average, so far this year (first 8 months):

- Move-up Buyers accounted for 25.14% of the purchasers
- First-time Buyers comprised 20.93%

2010 AVERAGE - September through December (4th Quarter):

On average during the last 3 months of 2010, home buyers were coming from:

- Within the OMREB Board area (57.58%)
- Alberta (14%)
- Lower Mainland/Vancouver Island (14.2%)
- Other areas of BC (7.13%)
- Saskatchewan/Manitoba (4%)
- Eastern Canada/Maritimes (2.53%)
- Outside Canada (2.07%).

On average, during the last quarter of 2010:

- Move-up Buyers accounted for **21.50%** of the purchasers
- First-time Buyers comprised **26.23%**

12-MONTH AVERAGE - September 2010 through August 2011:

On average, during the last quarter of 2010, and first 8 months of 2011, home buyers have been coming from:

- Within the OMREB Board area (57.15%)
- Alberta (14.22%)
- Lower Mainland/Vancouver Island (12.48%)
- Other areas of BC (7.88%)
- Saskatchewan/Manitoba (3.27%)
- Eastern Canada/Maritimes (2.99%)
- Outside Canada (2.09%).

On average over the last 12 months:

- Move-up Buyers accounted for 23.32% of the purchasers
- First-time Buyers comprised 23.58%